



## State of Utah

JON M. HUNTSMAN JR.  
*Governor*

GARY R. HERBERT  
*Lieutenant Governor*

## Administrative Services

D'ARCY DIXON PIGNANELLI  
*Executive Director*

## Purchasing and General Services

DOUGLAS RICHINS  
*Division Director*

October 31, 2005

### \*\*\*\*\* ADDENDUM #3 \*\*\*\*\*

**SOLICITATION:** JG6005  
**DUE DATE:** 11/09/05  
**TIME:** 3:00 P.M.

### **DESCRIPTION: eREP MEDICAL SERVICES PROJECT**

**The following are changes to be added to the specifications/requirements for this proposal:**

1. Please see additional question and answer which arose from our previous addendum.

#### QUESTION:

My question is in regards to answer #19 which states, "There are several positions such as the Development Manager, Conversion Manager, Project Plan Administrator that will only have one resource."

For those positions where the state only intends to have one resource, would the state waive the requirement to "provide a minimum of three resumes of potential candidates"?

If the state would waive the above requirement, would the state consider proposals from independent contractors where the corporate references are the same as the candidate references?

As the requirements stand right now, I believe the state is unnecessarily limiting the competition to corporations and larger consulting firms and consequently committing itself to pay more for the services received. The requirement prohibits technically qualified independent contractors, such as myself, from bidding. Additionally, the state can anticipate higher rates from corporations to cover their overhead costs than it would from an independent contractor. The quality of services delivered from independent contractor candidates can be just as high as with corporate candidates. In fact, many independent contractors are former employees of the larger consulting firms, as I am.

#### ANSWER:

No, the state still requires a minimum of three resumes from potential resources for all positions. The purpose of creating a pool of vendors is to allow the state the ability to get resources when needed. If one of the vendors is chosen to be part of the pool and it can not provide potential



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resources then the state will not be able to replace a resource if one leaves or add additional resources if it is determined that they are need. Some positions are currently defined as only one resource, this may change as the project continues. The state has other avenues to hire time limited positions and may pursue these options for certain positions if it is necessary.

2. The due date and time remain unchanged.
3. With purchasing questions contact Jared Gardner at 801-538-3342.

\*\*\*\*\*END OF ADDENDUM\*\*\*\*\*

To acknowledge receipt of addendum, include a copy of this addendum with the proposal submittal or give written acknowledgment with the proposal. It shall be the responsibility of the respondent to appropriately disseminate this information to all concerned prior to the assigned due date and time.

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date